



**TATA MOTORS LIMITED**

Regd. Office : Bombay House, 24, Homi Mody Street, Mumbai 400 001.

**AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2009**

Particulars		Year ended March 31,	
		2009	2008
(A)			
1	Vehicle Sales:(in Nos.) (includes traded vehicles)		
	Commercial vehicles	265373	312935
	Passenger cars and Utility vehicles	207512	218055
	Exports	33536	54659
		<b>506421</b>	<b>585649</b>
2	Vehicle Production:(in Nos.)		
	Commercial vehicles	286590	352728
	Passenger cars and Utility vehicles	201926	228630
		<b>488516</b>	<b>581358</b>
(B)		(Rupees Lakhs)	
1	(a) Sales / Income from Operations	2829256	3288503
	Less: Excise Duty	293848	435452
	<b>Net Sales / Income from Operations</b>	<b>2535408</b>	<b>2853051</b>
	(b) Other Operating Income	30671	20890
	<b>Total Income from Operations</b>	<b>2566079</b>	<b>2873941</b>
2	Expenditure		
	(a) Decrease in stock in trade and work in progress	23804	4048
	(b) Consumption of raw materials and components	1621862	1859208
	(c) Purchase of traded goods	218032	159811
	(d) Employee cost	155139	154457
	(e) Depreciation and Amortisation	87454	65231
	(f) Product development expenses	5117	6435
	(g) Other expenditure	463600	477681
	(h) Sub total 2(a) to 2(g)	2575008	2726871
	(j) Expenditure transferred to capital and other accounts	(91602)	(74423)
	(k) Total	2483406	2652448
3	<b>Profit from Operations before Other Income, Interest and Discounting Charges and Exceptional Items [1-2]</b>	82673	221493
4	Other Income	92597	48318
5	<b>Profit before Interest and Discounting Charges and Exceptional Items [3+4]</b>	<b>175270</b>	<b>269811</b>
6	Interest and Discounting Charges		
	(a) Gross interest and discounting charges	107310	54156
	(b) Interest income / Interest capitalised	(39942)	(25919)
	(c) Net interest and discounting charges	67368	28237
7	<b>Profit after Interest and Discounting Charges but before Exceptional Items [5-6]</b>	<b>107902</b>	<b>241574</b>
8	Exceptional items		
	Notional exchange (loss) / gain (net) on revaluation of foreign currency borrowings, deposits and loans given	(6526)	16073
9	<b>Profit from Ordinary Activities before tax [7+8]</b>	<b>101376</b>	<b>257647</b>
10	Tax expense	1250	54755
11	<b>Net Profit from Ordinary Activities after tax [9-10]</b>	<b>100126</b>	<b>202892</b>
12	Extraordinary Items (net of tax expense)	-	-
13	<b>Net Profit for the period [11-12]</b>	<b>100126</b>	<b>202892</b>
14	Paid-up Equity Share Capital (Face value of Rs. 10 each)	51405	38554
15	Reserves excluding Revaluation Reserve	1169103	742845
16	Earnings Per Share (EPS)		
	A. Ordinary Shares		
	(a) Basic EPS before and after Extraordinary items	Rupees 22.70	52.64
	(b) Diluted EPS before and after Extraordinary items	Rupees 20.83	48.04
	B. 'A' Ordinary Shares		
	(a) Basic EPS before and after Extraordinary items	Rupees 23.20	
	(b) Diluted EPS before and after Extraordinary items	Rupees 21.33	

17	Public Shareholding		
	A. Ordinary Shares		
	- Number of Shares	203174623	207771594
	- Percentage of shareholding	45.17%	53.89%
	B. 'A' Ordinary Shares		
	- Number of Shares	10093011	
	- Percentage of shareholding	15.73%	
18	Promoters and promoter group Shareholding		
	A. Ordinary Shares		
	(a) Pledged/Encumbered		
	- Number of Shares	61250000	
	- Percentage of shareholding (as a % of the total shareholding of promoter and promoter group)	32.63%	
	- Percentage of shareholding (as a % of the total share capital of the Company)	13.62%	
	(b) Non-encumbered		
	- Number of Shares	126483595	
	- Percentage of shareholding (as a % of the total shareholding of promoter and promoter group)	67.37%	
	- Percentage of shareholding (as a % of the total share capital of the Company)	28.11%	
	B. 'A' Ordinary Shares		
	(a) Pledged/Encumbered		
	- Number of Shares	-	
	- Percentage of shareholding (as a % of the total shareholding of promoter and promoter group)	-	
	- Percentage of shareholding (as a % of the total share capital of the Company)	-	
	(b) Non-encumbered		
	- Number of Shares	54082644	
	- Percentage of shareholding (as a % of the total shareholding of promoter and promoter group)	100.00%	
	- Percentage of shareholding (as a % of the total share capital of the Company)	84.27%	

Notes:-

- Figures for the previous period have been regrouped / reclassified wherever necessary.
- Total Income from operations for the year ended March 31, 2009 include: (i) Rs. 13883 lakhs (Rs. 16940 lakhs for the year ended March 31, 2008) towards transfer of technology to its subsidiary companies; and (ii) Rs. 5074 lakhs towards gain on buyback of Foreign Currency Convertible Notes and Convertible Alternative Reference Securities.
  - Other income for the year ended March 31, 2009 include profit of Rs. 52027 lakhs (Rs. 15699 lakhs for the year ended March 31, 2008) on sale of its long term investments.
- Effective from April 1, 2008, the Company has applied hedge accounting principles in respect of forward exchange contracts as set out in Accounting Standard (AS) 30 – Financial Instruments: Recognition and Measurement. Accordingly, all such contracts outstanding as on March 31, 2009 that are designated as hedging instruments to hedge the foreign currency cash flow risk of highly probable forecast transactions are marked to market and an effective portion of notional loss aggregating Rs. 8751 lakhs (net of tax) arising on such contracts, has been directly recognised in the Hedging Reserve Account to be ultimately recognised in the Profit and Loss Account, depending on the exchange rate fluctuation till and when the underlying forecasted transaction occurs. Earlier such notional loss / gain was recognised in the Profit and Loss Account on the basis of exchange rate on the reporting date.
- Consequent to the notification, issued by the Ministry of Corporate Affairs, amending the Accounting Standard (AS) 11 - The Effects of changes in Foreign Exchange Rates, the exchange differences on foreign currency denominated long term borrowings relating to the acquisition of depreciable capital assets are adjusted in the carrying cost of such assets and the exchange differences on other long term foreign currency monetary items is amortised over its tenor till maturity or March 31, 2011, whichever is earlier. Earlier such differences were recognised in the Profit and Loss Account. As a result, Profit before tax for the year ended March 31, 2009 is higher by Rs. 51893 lakhs (net of tax Rs. 41754 lakhs).
- During the year, the Company has reviewed the estimation for provisioning for doubtful receivables in respect of its vehicle financing business based on past performance trends. The Company continues to provide for such doubtful receivables based on an assessment and the probable inherent loss in the business, and more conservatively than required under the RBI guidelines applicable to NBFC's. The revised estimation has resulted in lower provisioning of Rs 5471 lakhs in the current year.
- In October 2008, the Company decided to move the Nano project from Singur in West Bengal to Sanand in Gujarat. Based on management's assessment, presently no provision is considered necessary to the carrying cost of the Capital work in progress.

- 7) During the year ended March 31, 2009, the Company has made investment of Rs. 780874 lakhs (including investments out of proceeds from Rights issue, divestments etc.) in its subsidiary TML Holdings Pte Ltd, (Singapore) in connection with the Jaguar Land Rover acquisition / loan.
- 8) During the year ended March 31, 2009, the Company made a simultaneous but unlinked rights issues of Ordinary Shares and 'A' Ordinary Shares. Following is the status on utilisation of said rights issue proceeds :

	Amount (Rs. Lakhs)	
	Planned	Actual
Amount Collected	414581	413933*
Issue Expenses paid / provided	5386	2967
Investment in its subsidiary (included in (7) above) for downstream investment to prepay part of the short term bridge loan for financing the acquisition of Jaguar Land Rover	409195	410966

\* Excluding for shares kept in abeyance pending court cases / legal disputes

- 9) Subsequent to the year ended March 31, 2009, the Company, raised Rs. 420000 lakhs through issue of Secured Non-Convertible Rupee Debentures, for the part repayment of USD 1 billion out of the outstanding USD 2 billion bridge finance facility taken for acquiring Jaguar Land Rover business and the balance amount of Rs. 507100 lakhs (equivalent to USD 1 billion) has been refinanced.
- 10) Public Shareholding of Ordinary Shares as on March 31, 2009 excludes 13.10% (12.69% as on March 31, 2008) of Citibank N.A. as Depository for American Depository Shares (ADS) holders.
- 11) The Company is engaged mainly in the business of automobile products consisting of all types of commercial and passenger vehicles including financing of the vehicles sold by the Company. These, in the context of Accounting Standard 17 on Segment Reporting, as specified in the Companies (Accounting Standards) Rules, 2006, are considered to constitute one single primary segment.
- 12) Information on investor complaints pursuant to Clause 41 of the Listing Agreement for the quarter ended March 31, 2009 :

Complaints	Opening Balance	Received	Resolved	Closing Balance
Rights Issue Related	-	13	13	-
Others	1	7	8	-

- 13) The Board of Directors has recommended dividend of Rs. 6/- per Ordinary share of Rs. 10/- each and Rs. 6.50 per 'A' Ordinary share of Rs. 10/- each for the financial year 2008-09 (Previous year Rs. 15/- per Ordinary share), subject to approval of the Shareholders. Tax on dividend will be borne by the Company.
- 14) The Statutory Auditors have carried out an audit of the results stated in (B) above for the year ended March 31, 2009.

The above Results have been reviewed by the Audit Committee of the Board and were approved by the Board of Directors at its meeting held on May 29, 2009.

Tata Motors Limited

Mumbai, May 29, 2009

Ratan N Tata  
Chairman